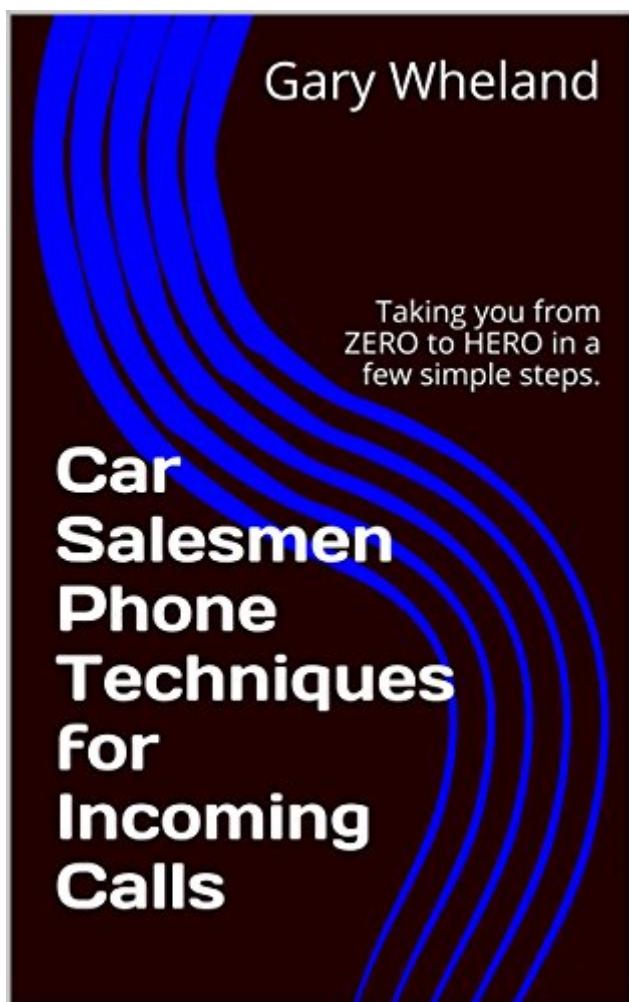


The book was found

Car Salesmen Phone Techniques For Incoming Calls: Taking You From ZERO To HERO In A Few Simple Steps.



Synopsis

This book provides car salesmen with phone techniques for setting more appointments and effectively bringing customers into the dealership. Includes scripts for overcoming objections, and simple statistics from NADA concerning consumers. This book is sure to make you go from zero to hero in the auto industry with practical application.

Book Information

File Size: 762 KB

Print Length: 28 pages

Simultaneous Device Usage: Unlimited

Publication Date: September 20, 2015

Sold by: Digital Services LLC

Language: English

ASIN: B015NMZEJG

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Screen Reader: Supported

Enhanced Typesetting: Enabled

Best Sellers Rank: #727,783 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #41 in Kindle Store > Kindle eBooks > Business & Money > Marketing & Sales > Marketing > Telemarketing #95 in Books > Business & Money > Marketing & Sales > Marketing > Telemarketing #1159 in Kindle Store > Kindle Short Reads > 45 minutes (22-32 pages) > Business & Money

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